



March 9, 2026

Senator Kristina Roegner  
Chair, Ohio Senate General Government Committee  
1 Capitol Square  
Columbus, OH 43215

Chair Roegner,

On behalf of the nearly 21,000 members of the National Federation of Independent Business (NFIB) in Ohio, we appreciate the opportunity to provide testimony in support of Senate Bill 90.

For reference, NFIB is a small business trade association founded over 80 years ago that is dedicated to representing the interests of small and independent businesses across our state and nation. NFIB's mission is to promote the right of our members to own, operate and grow their businesses. NFIB members come from all industry sectors and each of the 88 counties across Ohio. Our average member has 15 or fewer employees and has less than \$2 million in annual gross receipts.

Senate Bill 90 would establish a Universal Regulatory Sandbox Program within the Governor's Common Sense Initiative office (CSI). This bill will create a regulatory relief division within CSI to oversee the development, implementation and oversight of the program. Numerous states have adopted sandbox programs to attract investment and talent, encouraging new and existing businesses to thrive and grow. We see every day how innovation is changing our society. This legislation will ensure Ohio is a place where innovators and entrepreneurs can safely experiment and test products and services within an initial five-year window, all while under stringent oversight ensuring necessary guardrails for consumer protection, health, and safety remain.

All big businesses at one point started out as small businesses, and the key to their success was developing new and innovative ways to create, market and sell products. Giving these entrepreneurs the opportunity to explore a product offering in a limited way will help them determine whether or not to invest considerable financial resources into putting it before the wider market.

A floor vote on Senate Bill 90 may be used as a Key Small Business Vote for the 136<sup>th</sup> General Assembly. Thank you for the opportunity to provide testimony in support on Senate Bill 90, and we urge the committee's support for this important legislation.

Sincerely,

A handwritten signature in black ink that reads "Jacob Flowers". The signature is written in a cursive, flowing style.

Jacob Flowers  
Assistant State Director